

EXPORT PARTNER

Export Credit Guarantees

► Hermes Cover Guidance

EXPORT CREDIT GUARANTEES OF THE
FEDERAL REPUBLIC OF GERMANY

► **Hermes Cover**

Benefits of financing projects with German ECA



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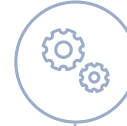
Low Financing Costs

- Benefit from Germany's **international Rating**
- Finance your project at **lower interest** rates
- Competitive **overall cost** structure



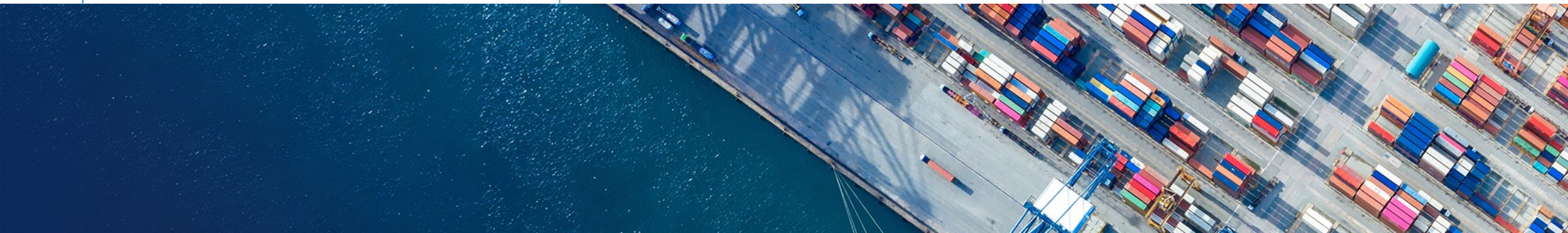
Longer Loan Periods

- ECA financing allows **longer tenors** and repayment periods
- MLT transactions have repayment terms of **up to 22 years**
- For certain sectors loan tenors are even longer



Flexibility

- Benefit from **70 years of experience**
- Excellent reputation and long standing relationships with banks
- Our experience spans over:
 - multiple countries
 - numerous sectors/industries
 - various transaction sizes
 - numerous transaction types and financing structures



Your benefits in a nutshell



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ACT NOW!

Make the ECA option work for your project.



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Cover from the Federal Republic of Germany for foreign business

Export Credit Guarantees and Untied Loan Guarantees have been established and effective foreign trade promotion instruments of the Federal Government for decades. Export Credit Guarantees (so-called Hermes Cover) protect German exporters and banks financing exports against political and commercial risks. Untied Loan Guarantees are to support raw material projects abroad regarded as eligible for promotion by the Federal Government.

Both promotion instruments play an important role in fostering economic growth as well as in protecting and creating jobs. Federal Government commissioned Euler Hermes Aktiengesellschaft to manage the federal funding instruments Export Credit Guarantees and Untied Loan Guarantees.

Information on other foreign trade promotion instruments of the Federal Government can be found at www.bmwk.de/en under the heading Promotion of Foreign Trade and Investment.

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Export Credit Guarantees and Untied Loan Guarantees:
instruments to promote foreign trade and investment
provided by the



Federal Ministry
for Economic Affairs
and Climate Action

Commissioned to implement the federal
funding instruments Export Credit Guarantees
and Untied Loan Guarantees:



EULER HERMES