



Federal Ministry  
for Economic Affairs  
and Climate Action



MITTELSTAND  
**GLOBAL**  
ENERGY SOLUTIONS  
MADE IN GERMANY

# energy solutions – made in Germany

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# The German Energy Solutions Initiative

- Facilitates business partnerships in the field of renewables, energy efficiency technologies, smart grids and storage technologies
- Based on a **parliament decision** 2002 with the aims
  - to support SMEs
  - to distribute smart and sustainable energy solutions
  - to contribute to international climate protection
- Coordinated and financed by the **German Federal Ministry for Economic Affairs and Climate Action**

# We offer

- **Information** about German energy solutions
- **Networking and business opportunities** with German companies both in your country and in Germany
- **Know-how exchange**
- Showcases of **flagship projects** around the world

# Information

[www.german-energy-solutions.de/en](http://www.german-energy-solutions.de/en)

- **Online database:** Profiles and contact information of German companies
- **Latest information** about German energy solutions
- **Upcoming events** of the initiative
- **Newsletter**



# Networking and business opportunities

## Energy trade missions to your country

- One-day seminar
- Individual business meetings

## Foreign trade fairs

- German Pavilion with German exhibitors, information forum and events



# Know-how exchange

## Fact-finding missions to Germany

- First-hand information on energy solutions made in Germany
- on-site visits and networking opportunities

## German Training Weeks in developing countries

- German company representatives as trainers
- Technology specific trainings or trainings on projects on project development





# Flagship projects

## Renewable Energy Solutions (RES) Programme

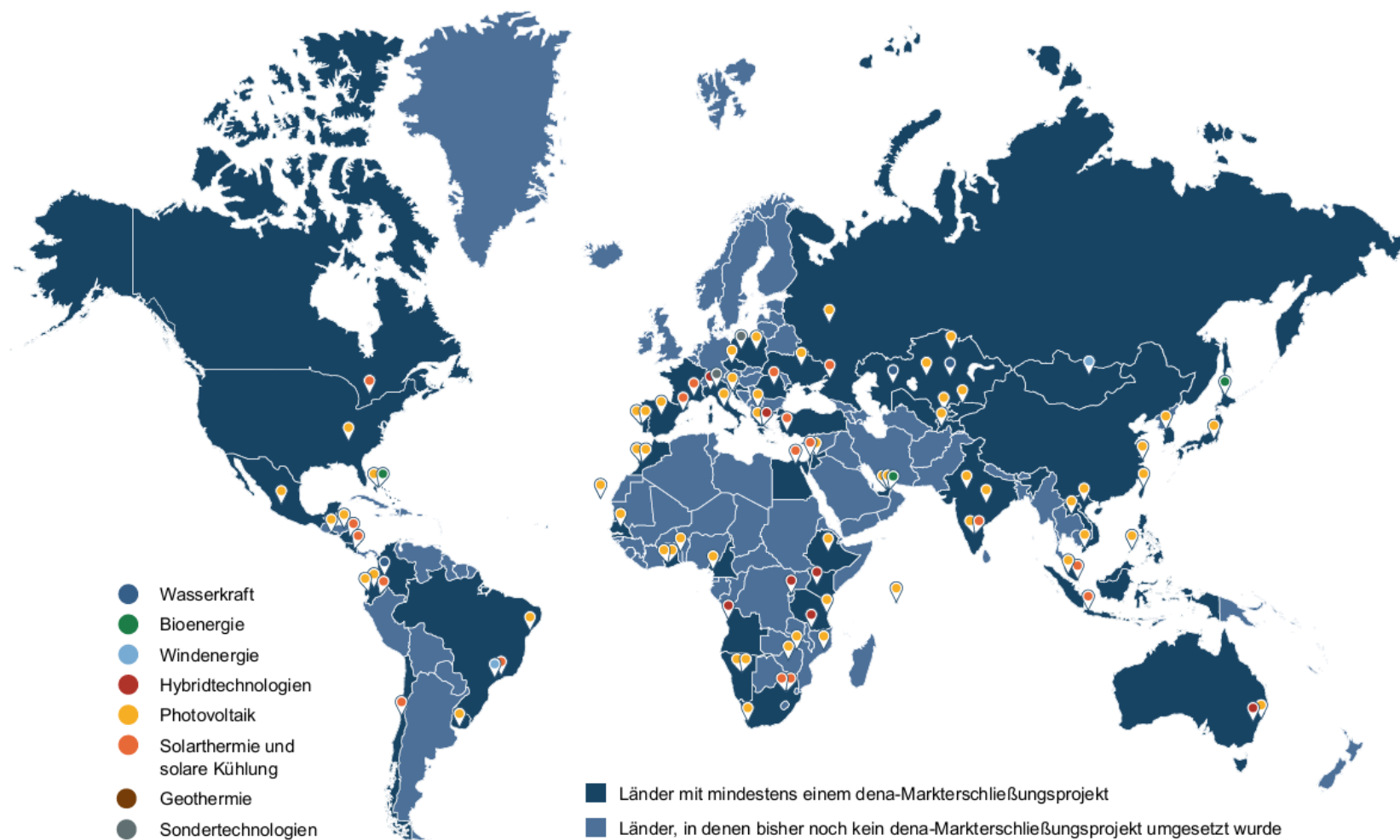
- Development and installation of flagship projects
- Organised by the German Energy Agency (dena)

## Technology showcase of energy efficiency

- Showcasing successfully implemented projects
- Organised by the German Chambers of Commerce



# RES-Programm – successful worldwide



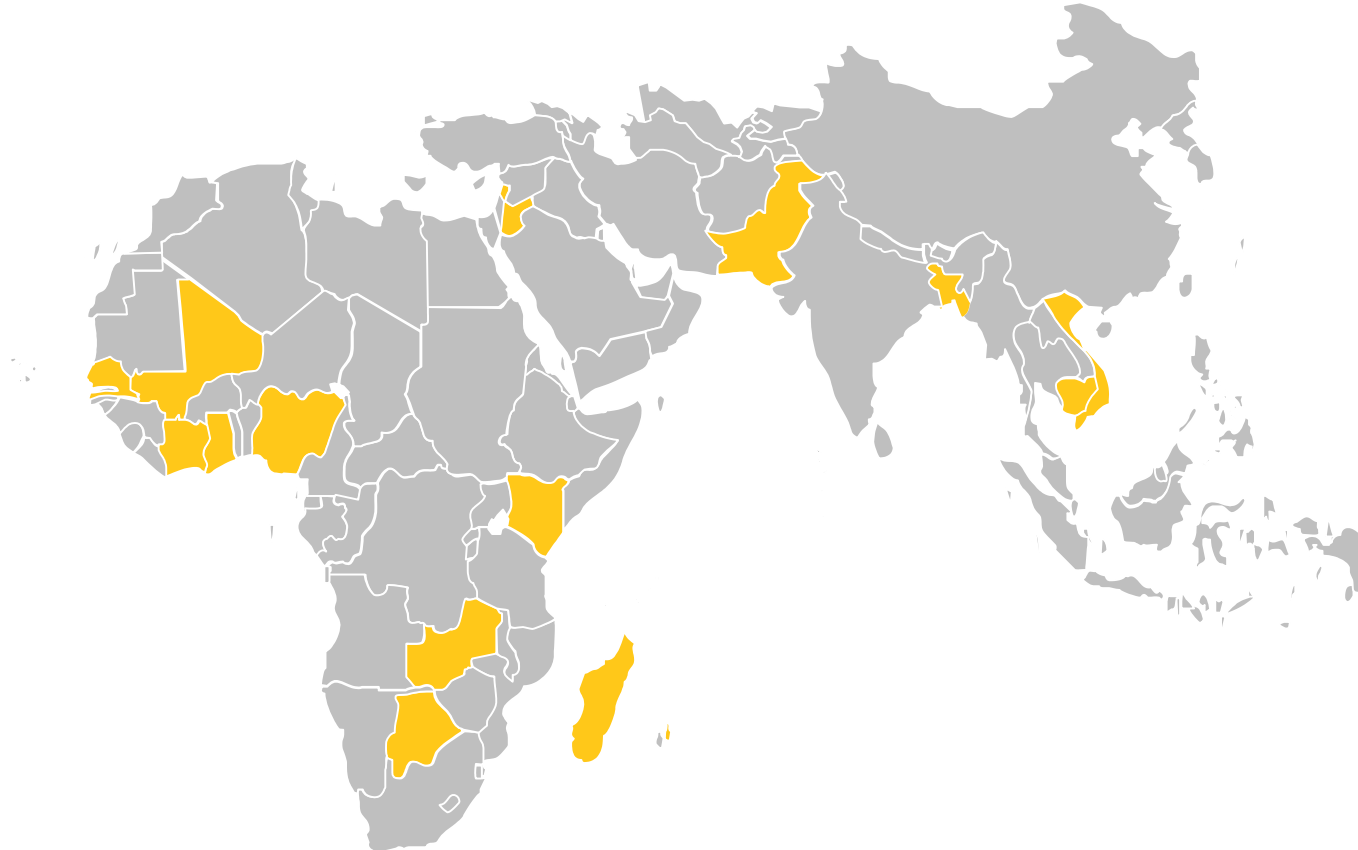


# Project Development Programme (PDP) for developing and emerging markets\*

- Identifying needs and advising on technological solutions
- Technical training courses and workshops
- Policy advice for sustainable investment
- Implemented in Sub-Saharan Africa, South and Southeast Asia, Middle East by GIZ



# PEP Countries



Senegal, Mali, Ghana, Ivory Coast, Nigeria, Sambia, Botsuana, Madagaskar, Mauritius, Vietnam, Cambodia, Bangladesh, Pakistan, Lebanon, Jordan

# Upcoming activities in the Region in 2022

## Energy-Delegations:

19. 06.-23.06.2022	<b>Saudi Arabia &amp; Bahrain</b> ( <i>Waste-to-energy</i> )
26.06.-30.06.2022	<b>Oman</b> ( <i>Generation and storage of green hydrogen</i> )
12.09.-16.09.2022	<b>Marokko</b> ( <i>Solar Power incl. CSP for industry and commerce</i> )
Q3	<b>Algeria</b> ( <i>integrated smart grid solutions</i> )
Q3	<b>Tunisia</b> ( <i>Energy Efficiency / combined heat and power in industry and commerce</i> )
Q4	<b>Israel</b> ( <i>Energy Efficiency and renewables in indistra, construction and service sector</i> )
Q4	<b>UAE</b> ( <i>PV, CSP and green hydrogen as storage solution</i> )

# Upcoming activities in the Region in 2022

## Fact finding missions to Germany

20. 06.-23.06.2022      **Israel** (*Energy generation with a focus on green hydrogen and derivatives*)

Q2      **Algeria** (*integrated smart grids*)

Q4      Lebanon (*Biowaste-to-energy*)

## German Training Week:

Q3      **Jordan** (*Energy efficiency*)

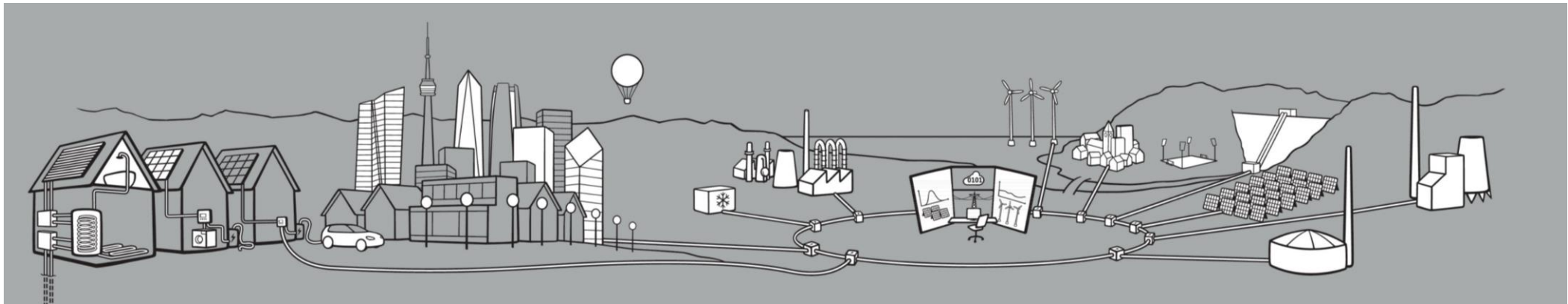
# Contact us

## Coordination Office of the German Energy Solutions Initiative

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