



NUMOV-PAKISTAN ROUND TABLE



A large, stylized white logo is positioned on the left side of the slide. It features a central five-pointed star, a crescent moon, and several flowing, leaf-like or petal-like shapes that curve around the star and moon. The background is a vibrant green with a low-poly, geometric pattern of various shades of green triangles and polygons.

SEQUENCE

- ECONOMY OF PAKISTAN
- INVESTMENT REGIME OF PAKISTAN
- CHINA-PAKISTAN ECONOMIC CORRIDOR
- TOP POTENTIAL AREAS
- SPECIAL ECONOMIC ZONES (SEZs)

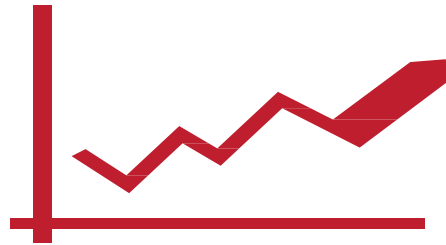
25TH

**largest economy in
the world in terms
of Purchasing Power
Parity (PPP)**

48TH

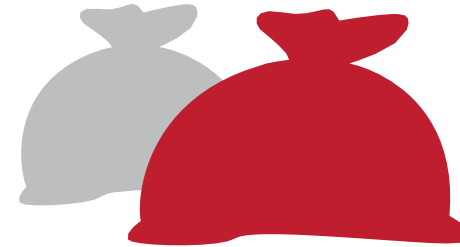
**largest economy in
terms of nominal Gross
Domestic Product. (GDP)**

ECONOMIC OUTLOOK



Inflation rate
(July – Sep YOY)

11.5%



GDP
(July – June 2018)

\$~283bn

Trade Deficit
(Jul – Sep FY20)



US\$ 5.7bn

Remittances
(Jul – Sep FY20)



US\$ 5.47bn

Current Account Deficit
(Jul – Sep FY20)



US\$ 0.24bn

Foreign exchange reserves
(Sep 2019)



US\$ 15bn

Policy Rate
()



13.25%

External debt
(Jul 2019)



US\$ 106bn

GROWTH & MACROECONOMIC STABILITY



Market of **207m**
people with
45% middle
class



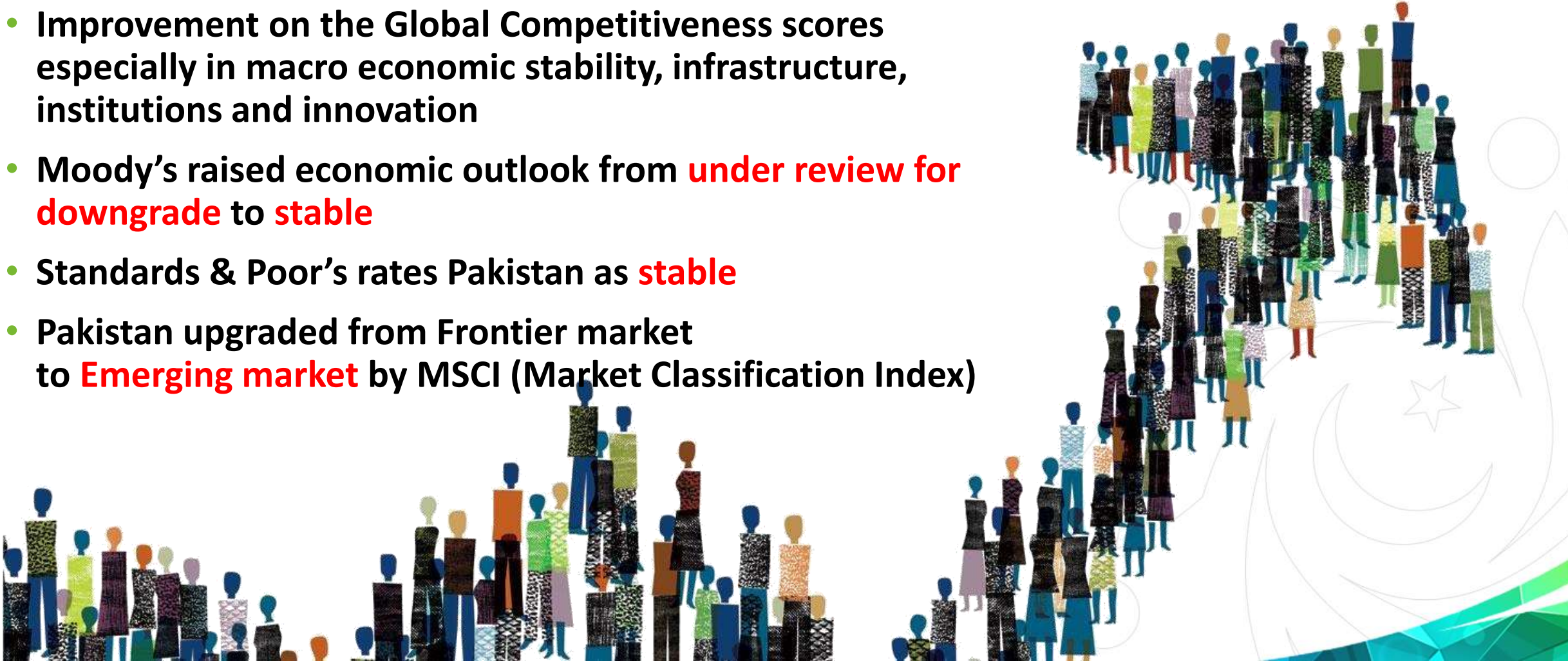
Macroeconomic
indicators
promising



GDP **USD**
282 billion

INTERNATIONAL RECOGNITION

- Improvement on the Global Competitiveness scores especially in macro economic stability, infrastructure, institutions and innovation
- Moody's raised economic outlook from **under review for downgrade** to **stable**
- Standards & Poor's rates Pakistan as **stable**
- Pakistan upgraded from Frontier market to **Emerging market** by MSCI (Market Classification Index)



INTERNATIONAL RECOGNITION



Pakistan projected to become world's **20th largest economy by 2030** and **16th largest by 2050** in terms of PPP
– PWC Report 2017

Economic complexity global growth projections rank **Pakistan among the fastest growing economies to 2025** with projected growth rate at **5.97%**

A large, stylized white logo is positioned on the left side of the slide. It features a crescent moon and a five-pointed star, reminiscent of the Pakistani flag, integrated with flowing, leaf-like or petal-like shapes. The background is a vibrant green with a complex, low-poly geometric pattern of various shades of green.

INVESTMENT REGIME IN PAKISTAN



INVESTMENT REGIME EASE OF DOING BUSINESS



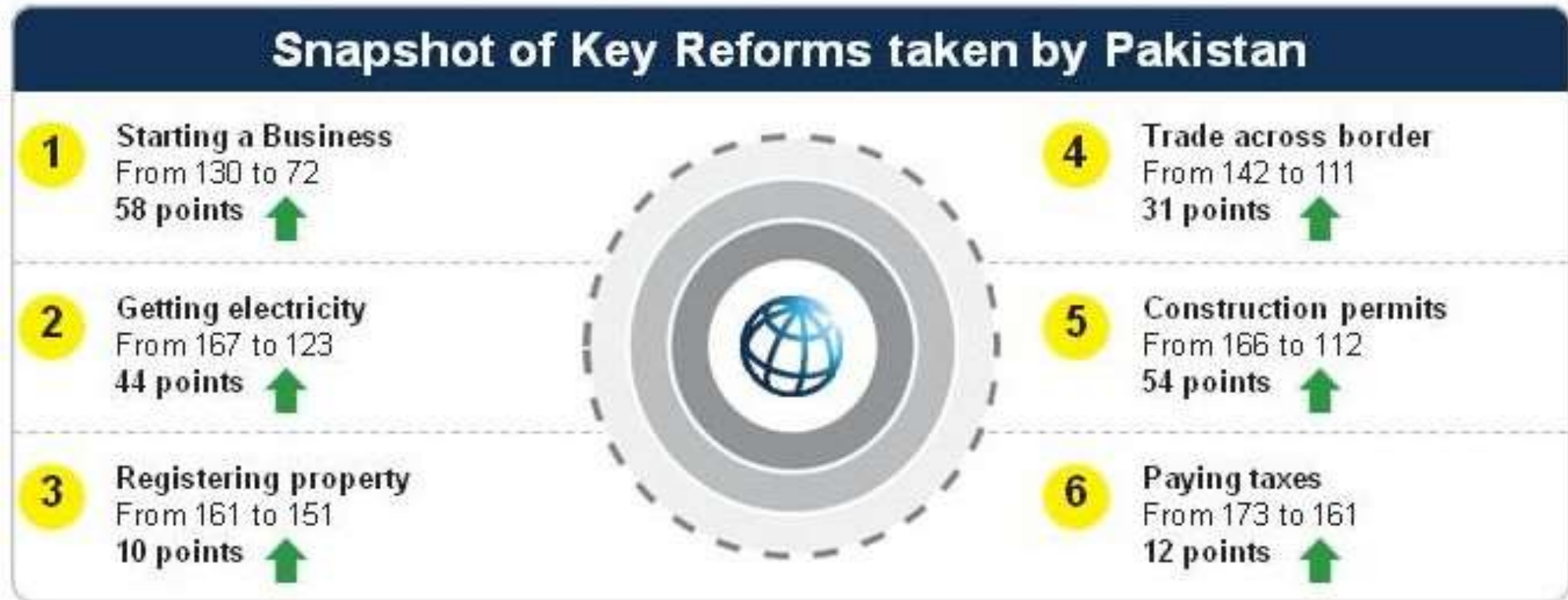
- Pakistan ranked among the top 20 global economic reformers.
- Pakistan has improved 28 ranks, from 136 to 108.
- The World Bank has acknowledged Pakistan amongst top economies that improved the most on the ease of doing business after implementing regulatory reforms.




























Ease of doing business index:
Pakistan's DB score for 2020 increased to 61.00 compared to 55.31 for 2019.



INVESTMENT REGIME EASE OF DOING BUSINESS



OVERSEAS INVESTORS IN PAKISTAN

	UK	31		Oil/ Gas/ Energy	31
	USA	25		Banking/Insurance/Finance & Leasing	29
	The Netherlands	20		Pharmaceutical	23
	Japan	13		Chemicals/Pesticides/Fertiliser/Paint/Cement	23
	Switzerland	12		Trading & Other Services	22
	UAE	10		Food/ Consumer Products	21
	Germany	10		Engineering/ Industrial Products	13
	Singapore	6		IT & Communication	11
	Hong Kong	5		Shipping	5
	France	5		Automobile	3
	Italy	4		Telecommunications	3
	Mauritius	3		Printing & Publishing	3
	Other	46		Tobacco	2
				Security Services	1

The logo is a white, stylized emblem on a green background. It features a crescent moon and a five-pointed star on the left, and a large, stylized 'C' shape on the right. The background is composed of various shades of green in a low-poly, geometric pattern.

CHINA-PAKISTAN ECONOMIC CORRIDOR



CPEC-A GAME CHANGER

- China-Pakistan Economic Corridor is a framework of **regional connectivity**
- Connecting **Middle East and South Asia with China and Central Asia**
- Develop **potential for investment, trade, energy interconnection, logistics and people to people contact**
- Will turn Pakistan into **regional corridor for trade and energy** and a hub for investments in global value chain



CPEC-SALIENT FEATURES

- **Integrated Transport & IT systems including Road, Rail, Port, Air and Data Communication Channels**
- **Energy cooperation**
- **Functional zones, industries and industrial parks**
- **Technological Upgradation**
- **Agricultural development**
- **Tourism**
- **Financial cooperation**
- **Human Resource Development**





CPEC INVESTMENTS AND DEVELOPMENTS-PHASE 1

- 12,130 MWs of Power Projects
- 8,000 MWs capacity in transmission line projects
- Connecting Gwadar (Pakistan) with Kashgar (China)
- Upgrading Gwadar Airport & Gwadar Port Facilities
- Developing Optic Fiber Network
- Upgrading Railway network & operating system





CPEC INVESTMENTS AND DEVELOPMENTS-PHASE 2



- Industrial Development
- 9- Special Economic Zones



INVESTMENT IN PAKISTAN – TOP POTENTIAL AREAS



PETROLEUM & PETROCHEMICALS

- Pakistan annually imports USD 10-12 bn of Crude Oil (27%), Petroleum Products (73%)
- Imports around USD 4 bn of Petrochemicals
- Investments in Refineries, Naphtha Cracker and Petrochemicals production will get Saudi Investors a captive market
- Huge Chinese market of USD 140 bn of Oil and Petro-products will become more accessible from Pakistan



Energy Sector

- **One of the Prime Investment Destination for broadening of Economic base**
- **Renewable Energy Projects**
- Production of renewable energy equipment like solar panels, wind turbines and blades Iron ore and other ferrous metals



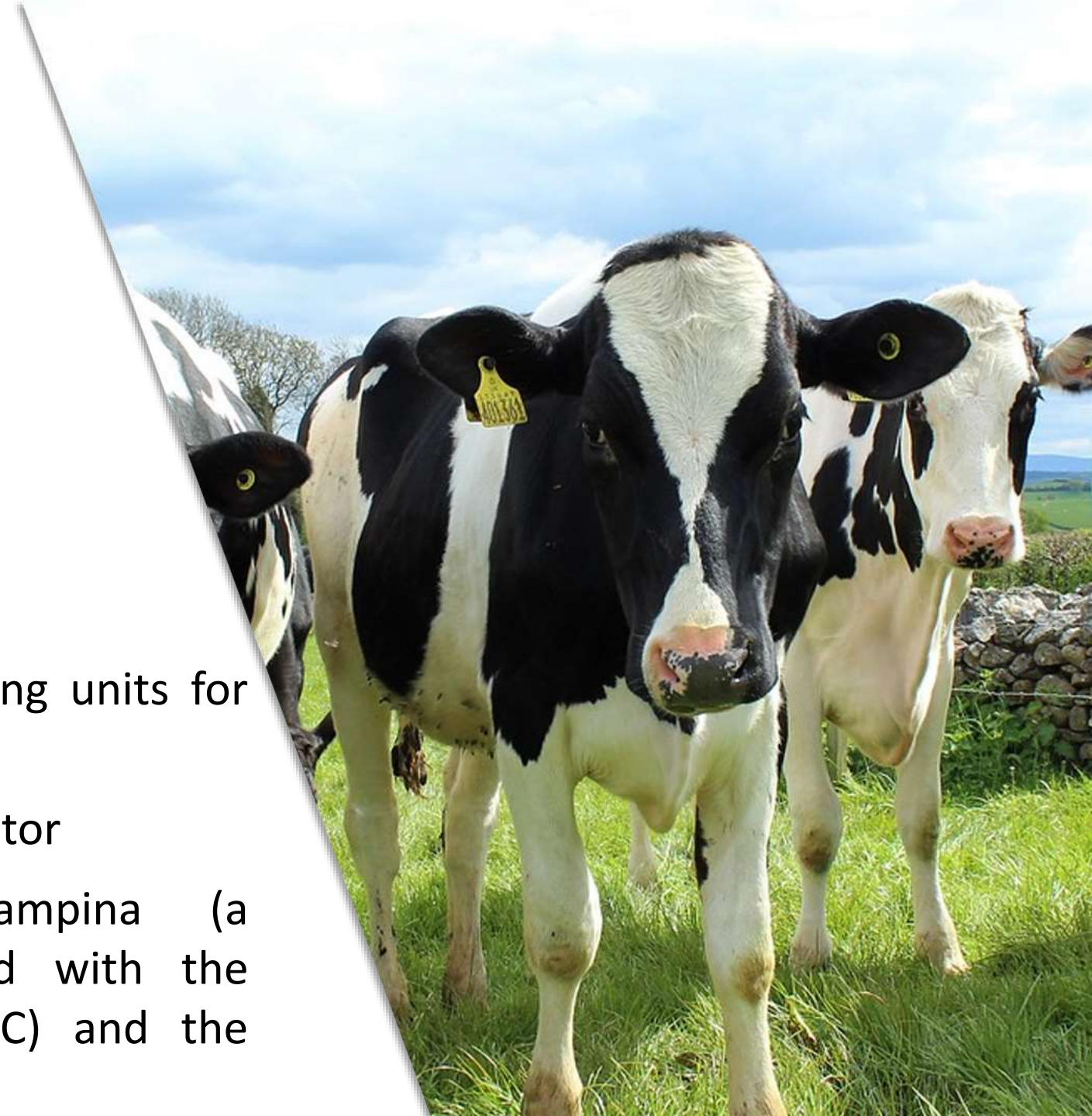
AGRICULTURE

- **Agriculture, Dairy and Livestock sectors of Pakistan – present a huge opportunity**
- Gaps in Agri-conservation and processing chain
- 40% of perishables are wasted
- Demand in KSA and GCC countries
- Export potential for agriculture commodities
- Food and Fruits exports from Pakistan on the rise



DAIRY

- **4th Largest Producer of milk**
- Only 5-7% milk is processed
- 20% annual demand growth
- Net Importer of dairy products
- Huge Potential for setting up processing units for local consumption and export
- Nestle of Switzerland is the largest investor
- USD 500m investment by Friesland Campina (a Dutch Company) – which partnered with the International Finance Corporation (IFC) and the Dutch development bank FMO



LIVESTOCK

- **3rd largest livestock population**
- Growing meat demand
- Tax incentives for livestock farming
- Growing export potential of “*Halal*” meat
- Opportunity for corporate farming, meat-processing units and for investment in breed improvement, animal husbandry, veterinary medicines
- SLIC has already declared Pakistan as favored investment destination for Rice and Meat



MINING & MINERAL

- **3rd largest copper reserves**
- **5th largest coal reserves** (175 billion tonnes potential of Thar coal)
- **5th largest gold reserves**
- **2nd largest salt reserves**
- Abundant precious and semi precious stones
- Iron ore and other ferrous metals
- Unlimited potential for investments in mining, refining and value-addition





TOURISM



- Pakistan is rich in natural resources and historical treasures
- It is a traveler's paradise
- Opportunities include Hospitality & Accommodations, Infrastructure





AUTO SECTOR



- There is a large demand in the following:
 - Large domestic demand in small cars
 - Hybrid/electrical vehicles
 - Motorcycles (above 150 cc)
 - High tech auto part manufacturing
 - Large fleet of trucks and prime movers is required under CPEC
- Massive incentives available under auto-policy
- There is high tariff protection on CBUs to encourage investment



INVESTMENT IN PAKISTAN – SPECIAL ECONOMIC ZONES (SEZ)

SPECIAL ECONOMIC ZONES

Advance Stage SEZs

- Dhabeji, Thatta
- Rashakai Economic Zone
- Allama Iqbal Industrial City

Priority II SEZs

- Port Qasim, Karachi
- ICT Model Industrial Zone
- Moqpondass SEZ, GB
- Mirpur SEZ
- Bostan Industrial Zone
- Momand Marble City

SPECIAL ECONOMIC ZONES

Fiscal Incentives for SEZs

For Developers

- One time custom duty exemption on plant and machinery
- Income Tax exemption for 5 years

For Zone Enterprises

- One time custom duty exemption for plant and machinery
- Income tax exemption for 10 years for units starting production by 30-06-2020 (extension of period is under review) and 5 years for the units starting production thereafter

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Thank You