

SOIYAR
PORT / FREEZONE

Oman at crossroads of East and West

- On main east-west shipping routes, with six airports and three major seaports on open sea
- Oman has a population of 4.7 million at centre of rapidly expanding consumer markets and in a wealth corridor from Doha, via Abu Dhabi and Dubai to Muscat
- Oman has accessible trade routes, fast transport times to key markets, and is within reach of 2.5 billion people



**Gateway
SOHAR**



Coastal Road

**Port
22 km²**

Express Road

**Freezone
45 km²**

**Airport
20 km²**

Gateway to the Gulf

- Deep sea port with 25m drafts
- Outside Strait of Hormuz
- Landside connectivity across GCC



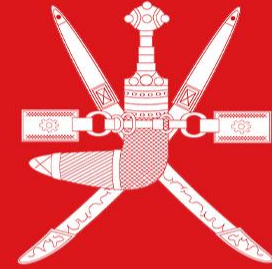
Global success story

- Over US\$26 billion invested to-date
- Investments from China, India, Brazil, GCC and Europe
- One of world's fastest growing Port and Freezone developments



SOHAR Port and Freezone

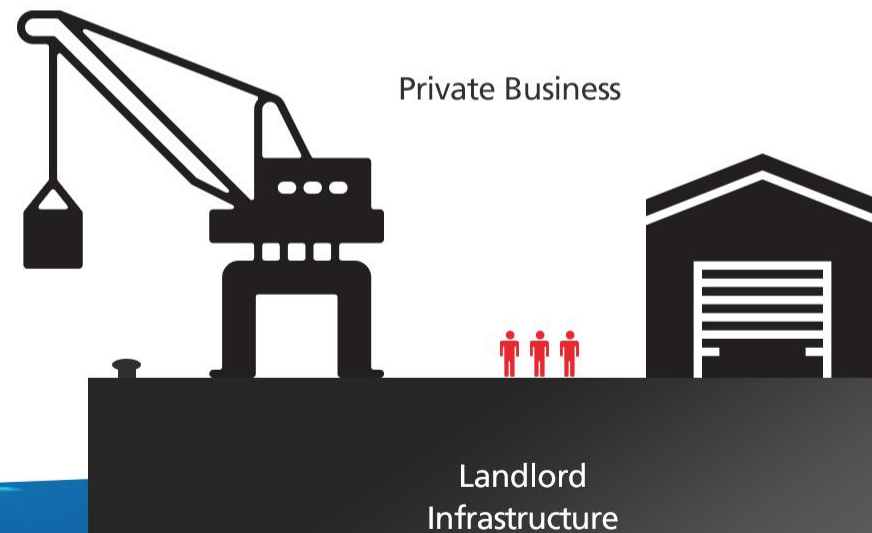
- 50:50 JV between Oman Government and Port of Rotterdam
- First ships docked in 2004
- Adjacent Freezone added in 2010



**Port of
Rotterdam**

Port and Freezone management model

- Port and Freezone authorities act as landlords
- Landlord provides infrastructure at high international standards
- Private businesses operate as tenants on long land-leases



Global sea connectivity

- Connections to Asia, Europe and the Americas
- Many new direct calls
- Includes most major global shipping lines

**ONE**
OCEAN NETWORK EXPRESS**RCL****HMM****YANG MING**
YANG MING MARINE TRANSPORT CORP
陽明海運股份有限公司**PIL****APL****MSC****OOCL****Hapag-Lloyd****MAERSK LINE****EMIRATES SHIPPING LINE****EVERGREEN****CMA CGM****GULF SHIPPING COMPANY S.A.G.C.****MOL**
Mitsui O.S.K. Lines**萬海航運股份有限公司**
WAN HAI LINES LTD.

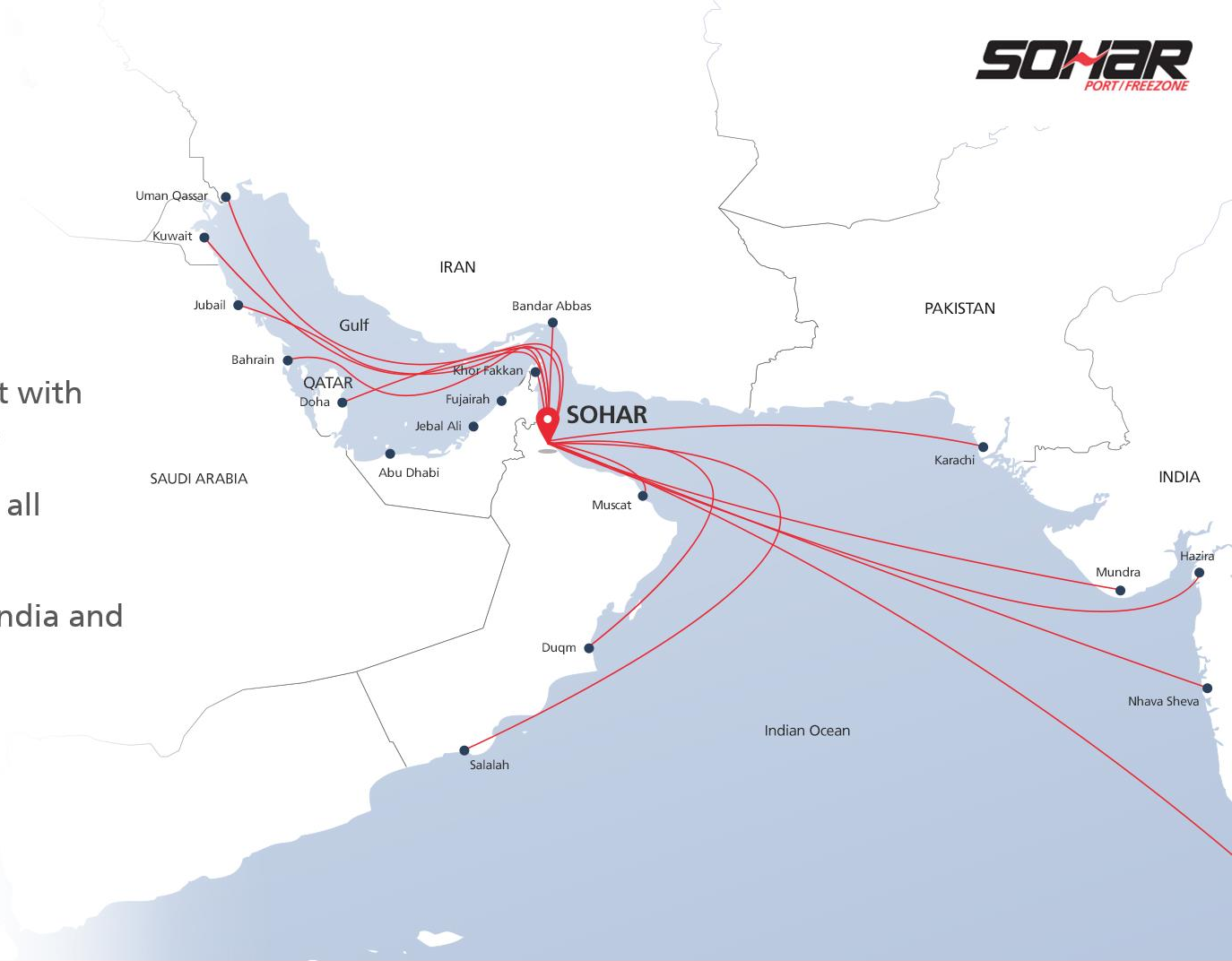
Excellent highway network

- New and uncongested highways to Muscat and UAE
- New direct highway to Saudi Arabia avoiding UAE borders
- Direct connections to the terminals



Regional port connections

- Ideal hub port connect with neighboring countries
- Feeder connections to all major Gulf ports
- Proximity to western India and Pakistan ports



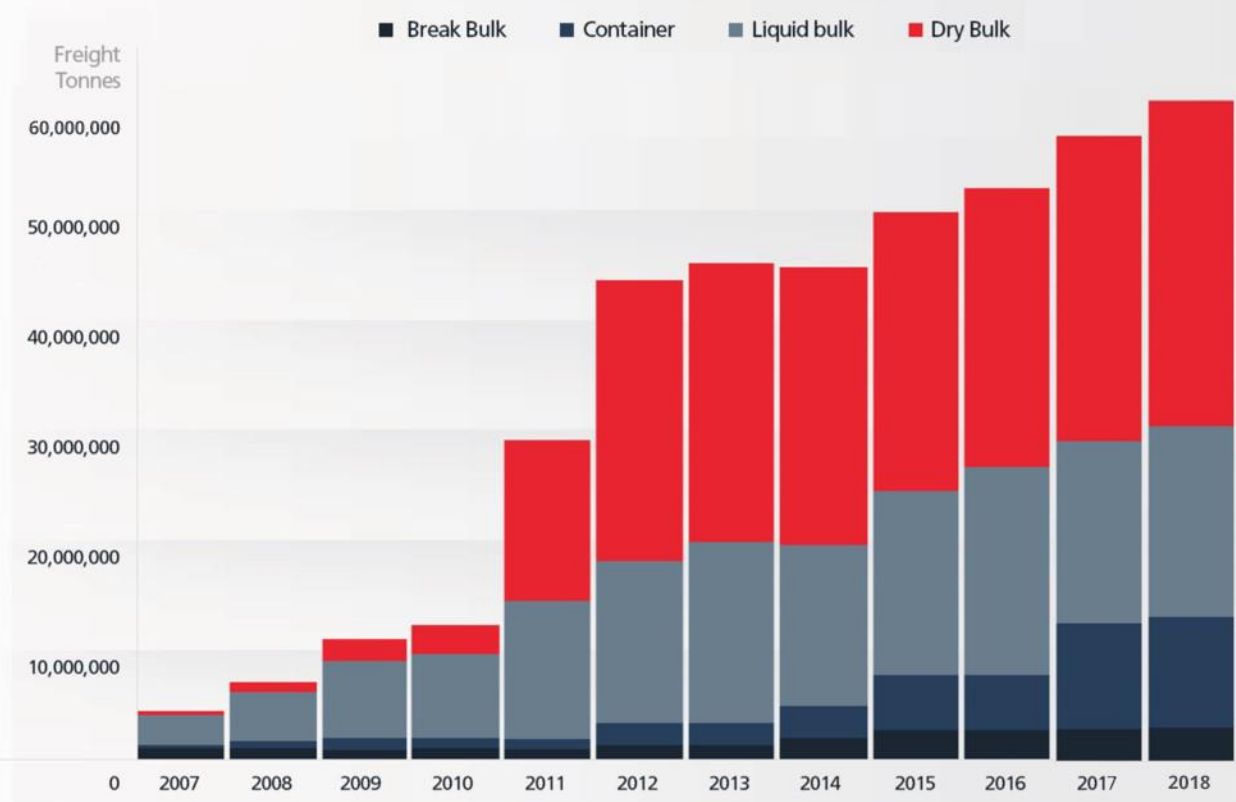
New airport

- New cargo airport in SOHAR
- Fully operational since 2016
- 50,000 tonnes/year initial capacity



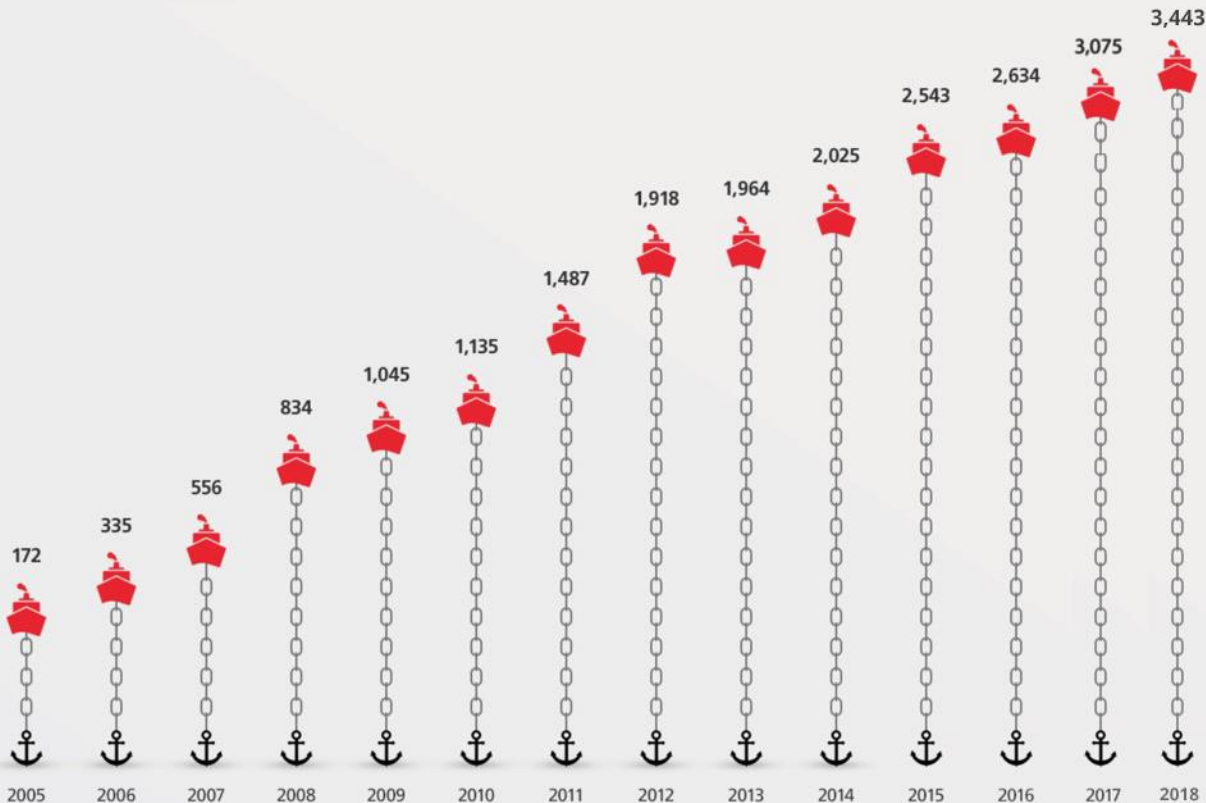
Continuing success story

- Strong growth across all cargo sectors
- SOHAR fast developing as key regional hub
- Oman economy diversifying away from oil to industry and logistics



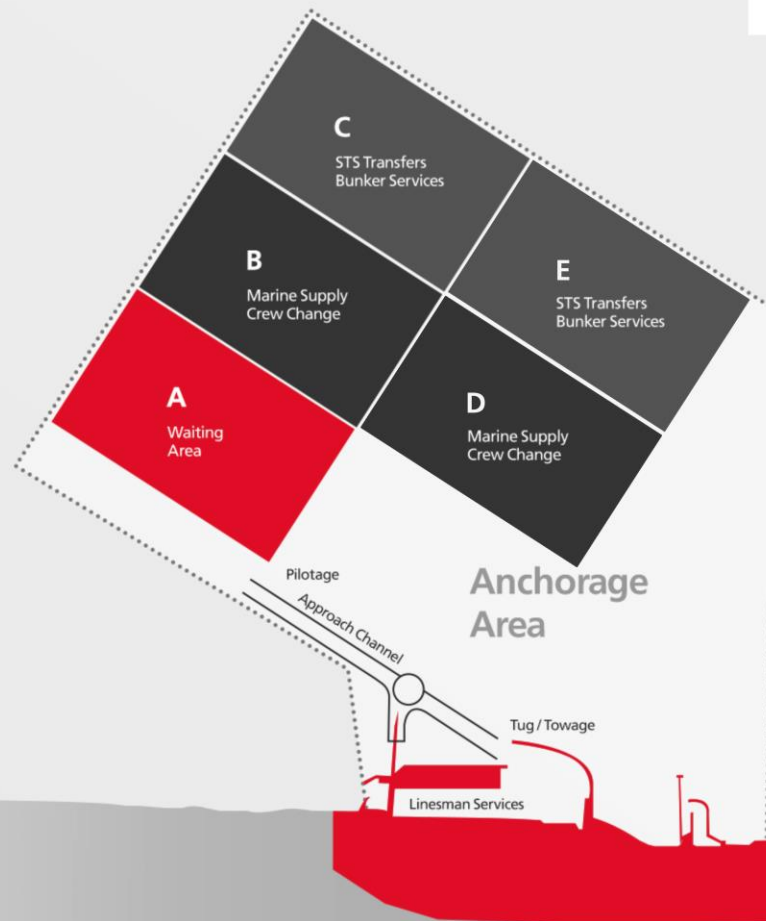
Welcoming more ships

- Over 3,300 ships a year and growing
- Handling 14,000 TEU ships, ready to handle 20,000 TEU
- Over 1.6 million tonnes of cargo each week

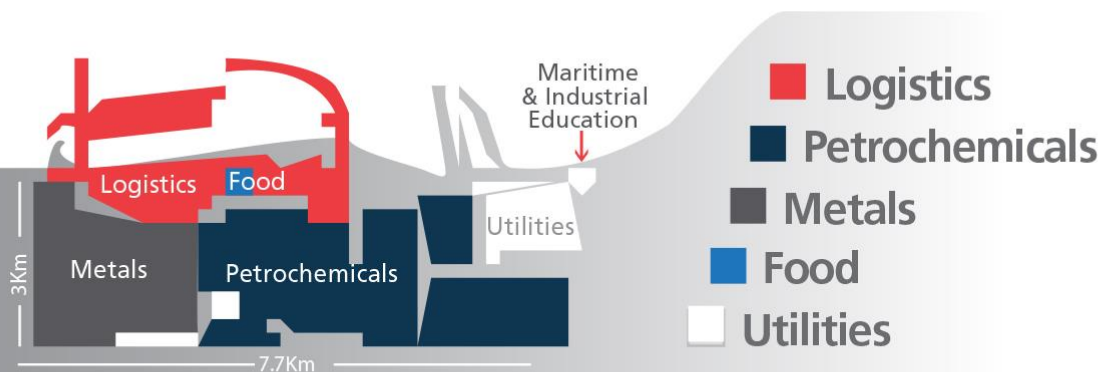


Anchorage and bunkering services

- Complete marine supply, crew change and armed guards
- MXO Marine Services
- Ship-to-ship transfers



SOHAR Port Clusters



C. Steinweg

- General cargo
- 130,000+ vehicles/year



Oiltanking

- Liquid bulk
- 6 dedicated berths
- Ships >120,000 dwt



Hutchison Ports

- Container terminal
- Remote controlled cranes
- Ready for 20k TEU vessels



Vale Oman

- Dry bulk
- 45 million tonnes ore in first 4 years



Food Zone

- Region's first agro berth
- Flourmill and sugar mill
- Downstream food industries

Container terminal

- Managed by Hutchison Ports the world's largest container terminal operator
- New remote controlled quay cranes can handle 20,000 TEU ships
- Terminal C is now equipped for 1.5 million TEU, planning for further expansion of Container Terminal is taking place in 2019



General cargo terminal

- Operated by C. Steinweg Oman
- More than 6 million tonnes per year
- Handling over 130,000 vehicles per year



C. Steinweg Oman LLC



Liquid bulk terminal

- Operated by Oiltanking
- Six dedicated berths handle ships up to 120,000 dwt
- 66 tanks /1.3 million m³ storage for chemicals, LPG and petroleum products

Oiltanking



Welcoming world's biggest ships

- SOHAR is region's largest bulk port
- Dry bulk jetty is deepest in Gulf and South Asia at one kilometre long, 25m draft
- Valemax VLOCs are frequent visitors at 362m length and 400,000 tonne capacity



Vale Oman

- Brazilian mining giant imports ore to produce direct-reduction pellets
- Huge success story with over 45 million tons imported in first 4 years
- IBJ Best Dry Bulk Terminal Award



Orpic the nation's refiner

- Sohar Refinery Improvement Project increases capacity to 198,000 bpd
- Boosting environmental performance and production of LPG, naptha, kerosene, gasoline and diesel
- 280km multi-product pipeline with 5.4 million m³ capacity connects SOHAR to Muscat storage



Petrochemicals cluster

- Sohar International Urea and Chemical Industries (SIUCI) is one of world's largest producers of granular urea for fertiliser
- Oman Methanol Company LLC (OMC) operates a world-scale Methanol production for Oman and global markets
- Aromatics Oman (AOL) produces Paraxylene and Benzene



PET onsite

- US\$6 billion plastics project investment
- Will create 1.5 million tons of polyethylene and polypropylene
- Raw materials for food grade packaging on site



Metals cluster

- Raw materials, primary iron, steel making, rolling and service industries
- Abundant feedstock: DR pellets, HBI, steel scrap, rebar, seamless tubes, wire rods, ferrochrome and ferromanganese, aluminium ingots
- Fast growing hub with Jindal Shadeed, Sohar Steel, Sohar Aluminium, Jiangsu Changbao Steel Tubes, Oman Copper Tubes Mill



SOHAR
Food Zone



Overview Food Opportunities

- Regional forecasts in the food sector are high and supported by opportunities in the surrounding markets of Africa and Asia.
 - Most promising areas:
 - Food processing for ready made products
 - Organic/natural food products
 - Fast food supply chain
 - Food storage and distribution utilizing new technology
- 

Regional first

- Dedicated agro terminal is regional first, with knowhow from Rotterdam
- 500 tonnes/day flourmill under construction; new sugar refinery; storage for vegetable oils, grains and other staples
- Downstream food manufacturing, processing, packaging and logistics



Global recognition

- Food laboratory and quarantine infrastructure is being established
- Global veterinary, agricultural and health certificates
- Will cover animal and other food produce



PET onsite

- US\$6 billion plastics project investment
- Will create 1.4 million tons of polyethylene and polypropylene
- Raw materials for food grade packaging on site

Steel and aluminium

- Other food packaging feedstock is readily available
- Existing aluminium production and rolling mill on site
- Multiple steel producers on site

Cold storage

- SOHAR and its JV partners offer turnkey solutions
- Warehousing, light industrial or cold storage units
- Either in the port's Food Zone, or in the adjacent Freezone

SOHAR Freezone

Long-lease land parcels
and pre-built warehouses

Service corridors linking
to port

No sales restrictions to
GCC on payment of
local duty

No minimum capital
requirements

4,500 Ha
Planned developments

500 Ha
Phase one leased out

Up to **25
years**
Corporate tax holiday

100%
Foreign
ownership

0%
Personal income
tax



Sector split by land area in Freezone

Freezone
success
stories

S&T Marble



Alma Cabrol



METS



Port and Freezone working together

- 4,500 hectare Freezone master-plan, first 500 hectares completed, attractive for warehousing and other 3PL activities
- Port/Freezone seamlessly connected for efficient feedstock imports and product exports
- Clusters for manufacturing, metals, automotive, logistics and prebuilt warehousing



The perfect mix

- SOHAR offers investors best regional location; perfect accessibility on the marine side and landside
- Stability, provided by the Oman government and a commitment to increase efficiency and the ease of doing business
- Support from 600 years of experience at Port of Rotterdam, as well as leading terminal partners



Location



Accessibility



Stability



Support

Where do I go from here?

- SOHAR One-Stop-Shop team makes business setup easy
- Advantages for Freezone investors include 100% foreign ownership; free repatriation of capital and profits; corporate tax holidays up to 25 years; no personal income taxes
- Welcome to SOHAR: It all starts here



