

# Corporate Overview

## Hind Bahwan Group of Companies



Technology



Strategic projects &  
Investments



Oil Trading



Renewable  
IPP



Development &  
Production



BFSI



Digital Transformation  
Platform



Security & Communication  
Solutions



Supply Chain  
Solutions



BPO



BPO

We enable organizations to deliver sustained value through digital transformation, applying innovative technologies, products and services.

Outcome-based  
business models

IP-led Products

Solution  
Accelerators

**3000+**  
Associates

**1000+**  
Customers

**3500+**  
SMEs

**475+**  
Universities

Delivered  
solutions in

**20**  
Countries

**4**  
Continents

### Vertical Focus



Technology  
Partnerships





- 1 Nimble, quick and responsive
- 2 Through integration comes differentiation
- 3 In agnosticism we trust
- 4 Outcome-driven mentality
- 5 Actively invest and acquire
- 6 Collaborate to extend the value
- 7 When faced with failure, reinvent
- 8 Platforms, solutions and fungible products
- 9 Hire domain experts
- 10 Apply learnings from one sector to the other



It helps students focus on **developing a profitable growth strategy for a high-technology company founded outside the U.S. but keen on deploying its intellectual property embodied in advanced software and services to help U.S. customers realize significant economic value.**

# Our Evolution and Growth



## 9/11 & .com bust

- BCT Founded
- Partnership with Oracle
- Launched first Cuecent Product

1999 – '02



- Infoline Formed - An innovative Joint Venture between BCT, Omantel & PEIE

2002 – '05



- Assessed @ CMMi Level 5
- 'Bahwan – DHL' JV formed

2005 – '07



## Subprime Crisis

- BCT IT Park inaugurated
- Prof Mohanbir Sawhney joins BCT Board as Director

2007 – '09

- Oracle Platinum & SOA Pillar Partner
- Energy & Utilities Practice launched

2009 – '10

- Cuecent BPMS iLM Lab in Brunei
- OPN Specializations

2011



- AU-BCT Kalam CoE Chennai
- Cuecent RETINA Launch
- SEI CMMI Level 5 Ver 1.3
- Comquest Launch

2012 – '13

- Launched Cuecent BPMS GoCloud
- Partnership with SAP
- ISO 9001:2008 Certification

2013 - '14

- Comquest wins 'Contact Center World' Awards
- Cuecent in NASSCOM product Excellence Matrix
- BCT acquired Cuecent Pulse
- Launched CueTrans
- Community Choice Award
- IoT Rising Star Award - IWEF

2014 – '15

- Acquires DropThought – Feedback Analytics product
- Acquires Asymmetrix – Risk Analytics
- CEO of the Year
- Big Data Analytics Company of the Year - IWEF
- Supply Chain And Logistics Excellence (SCALE) Award

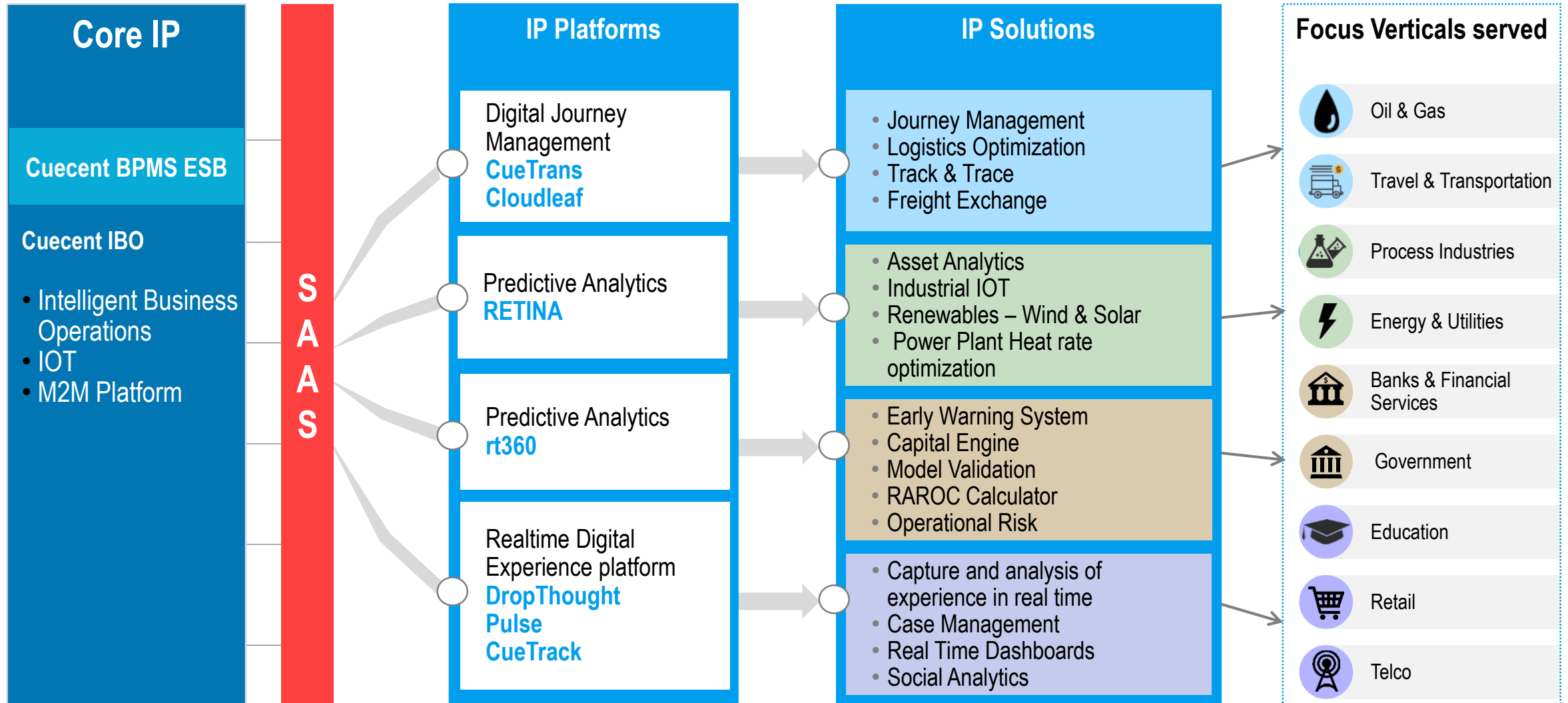
2016 – '17

- BCT Case Study in Stanford University
- Chairperson declared as Legion Of Honor in France
- BCT receives Strategic Partnership Award from TIBCO

2017 – '19

BCT's growth

# IP-led Digital Transformation – Solutions Delivered

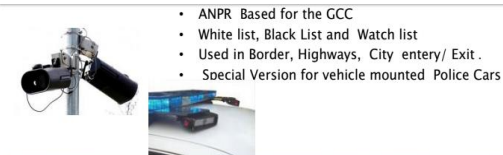
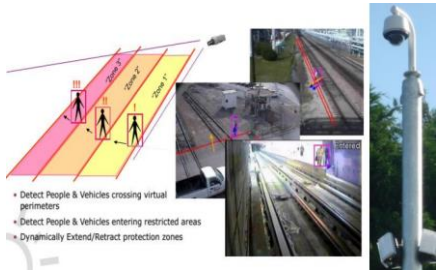
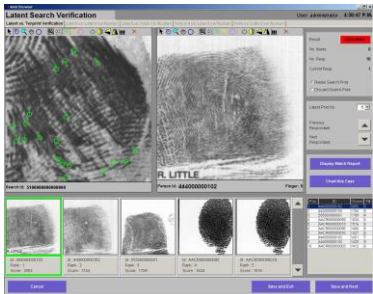


# Specialised Security Solutions and Services Matrix

National Solutions and Services NSS			Government Solutions and Services GSS					
Managed Services	Mobility	Border Security and Safety	Identity Management	Road Safety	Traffic	e-Government	Capacity Building	Educational
	Mobile Medical Solutions	Border Control Solutions	DNA Databank & Analysis	Parking Solutions	Motor Vehicle License Plates	Employment Management	Vocational Training	e-Publishing
	Field Portable Hospitals	Vehicle Automated Registration	Passport & ID	CCTV	Enforcement Radar	Government Services Integration	Technical Training	LMS
	Crisis Management	Vehicle Tracking	Access Control	Weight in motion	Speed Radars	Smart Cities	Soft Skills Training	e-Portals
	Mobile Solutions	Prisoner's Tracking	Multi-biometric Solutions	Vehicles Inspection	Drivers & Vehicle Registration	e-Services Migration		e-learning
		Parameter Protection	e-Gates	Highway Incidents Detection		Government Services Automation		Content & e-Content Development
		Thermal Imaging	Forensic Lab Solutions	Fleet Management		Change Management		Change Management
		Multi-meter Imaging						
		X-Ray						
		CCTV						
General - Professional Services								
	Software Development	Onsite / Off Site Support	Outsourcing	Outtasking	Consultancy			
Enterprise Solutions and Services ESS								



# Security Solutions across industry vertical

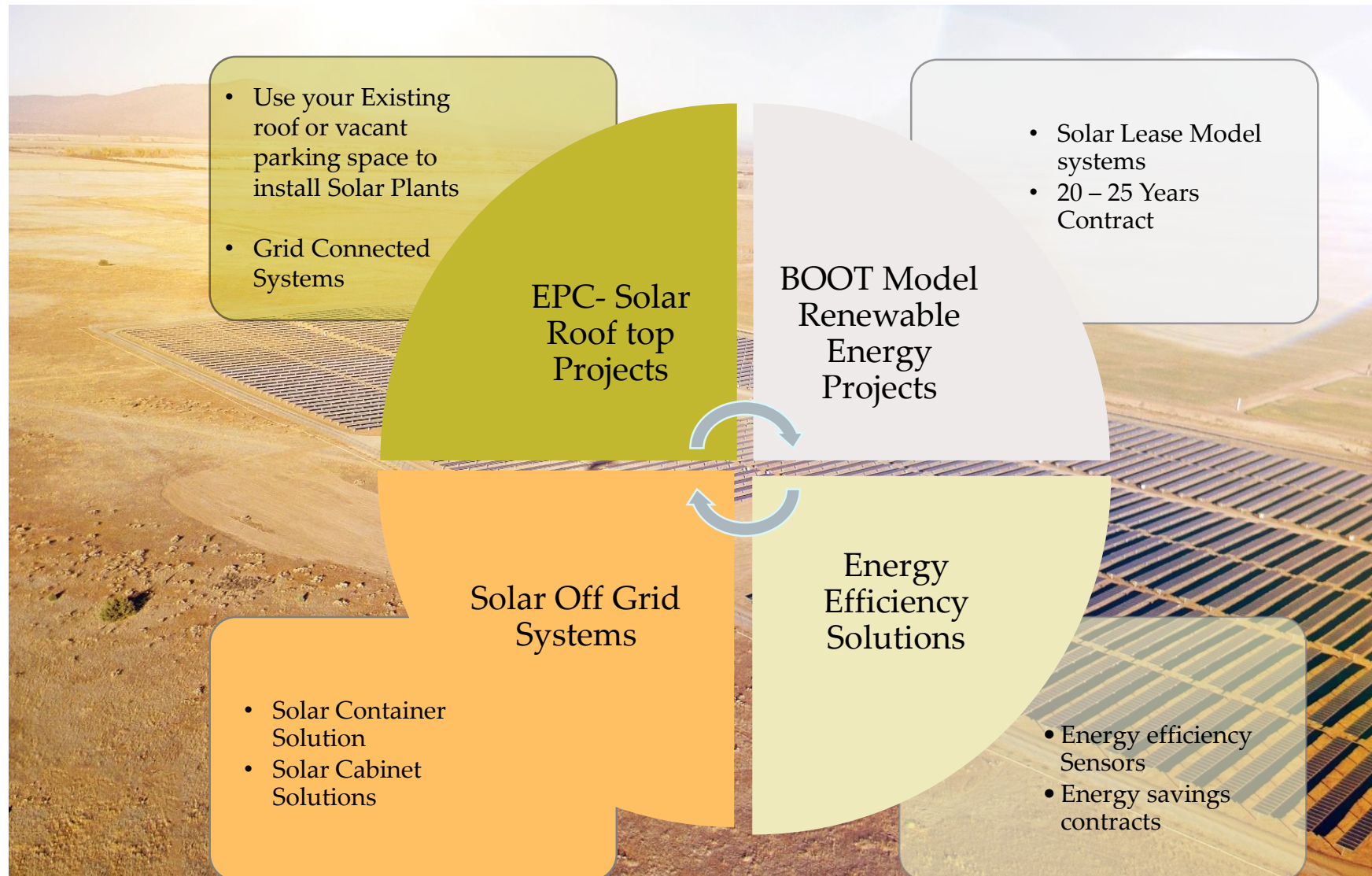


- ANPR Based for the GCC
- White list, Black List and Watch list
- Used in Border, Highways, City entry/ Exit.
- Special Version for vehicle mounted Police Cars





# Renewable Portfolio



# Our Credentials



# Competencies



Capacity Planning	Architecture Review, Assessment and Recommendation	Installation & Configuration	Governance & Standards
Design, Build & Deploy	Performance Tuning & Optimization	Upgrades & Migration	Best Practices



# Serving customers globally



# Our Advantage



Strategic Partnerships

Global & Near-Shore CoE with Cost Effective, Outcome-based Engagement Models

## Our Strengths

Innovative Solutions & Domain Expertise

People, Processes & Proven / Successful Frameworks





# Key Achievements and Awards



'Brands of India Award', YourStory, February 2019



TIBCO Strategic Partner Award at the TIBCO Now 2018 in Las Vegas - 2018



Disruptive Tech and Innovative Awards 2016 "Best Fin Tech Solution of the Year"



Supply Chain And Logistics Excellence Awards - SCALE 2016 - "Technology Solution Providers for Logistics"



Indian Wind Energy Forum (IWEF) Excellence Awards - "Big Data, IT & Analytics company of the year - 2015" and "Rising Star - IoT & Data Analytics - 2016"



Express IT Awards "Software Product of the year 2015" (Rank 3)



BCT's flagship Cuecent products featured in NASSCOM Product Excellence Matrix.



Contact Center World Awards - Gold for "Best Small Outsourced Contact Center" - "Best Technology Innovation"



Asian CIO Leadership Awards - Social Innovation Entrepreneur - CIO of the Year - Innovation in IT Industry



Roads and Transport Authority (RTA), Dubai - "Best Vendor - 2012"



NASSCOM's Research and Intelligence Report on "Enabling Governments Worldwide 2010"



NASSCOM Innovation Awards 2008



- Technology Fast 500 APAC 2007, '08, '09 & '10 - Technology Fast 50 India 2007, '08 & '09



"Software Special Contribution Award from IBM for the year 2007-08" at Business Partner Executive Conference



Indian Merchants Chamber Award "Excellence in IT Products" for Cuecent eRemit



Dubai eGovernment award for Partner in winning Best eGovernment program in the Middle-East



Arabian Business - "e-Achievement Award" for the year 2001



Ranked among the "Top 100 Asian Private Technology Companies"



Information Week Award - "Most promising software products Company"



Business Today and Ernst & Young - "Best Company to Work For"



Oman Award "Excellence Young Entrepreneur of the Year 2000"



BCT's Chairperson Ms. Hind Bahwan received the prestigious "Asian Business Leadership Forum (ABLE) Women of Power Award" - 2011



# Thank you

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